

**1. Why are fees increasing?**

**A:** PDSC needs to generate sufficient income to cover our operating costs, which are approximately \$40,000 a year, including rent, instructor fees, business costs, insurance, etc. Increasing member fees will allow the Centre to continue to serve you and our community, today and in years to come. We look to future grant funding to allow us to expand our programs.

**2. What about grants?**

**A:** The PDSC was started initially with grants. We do apply for government grants and hope to benefit from grant funding from time to time. But grant funding is irregular and does not provide a consistent regular stream of income.

**3. Why isn't the basic membership fee increasing?**

**A:** Basic membership fees help cover the basic cost of operating the Centre. We have maintained our basic membership fee at \$50 for programs that don't have a significant cost. Many of the programs are led by volunteers, for which we are very grateful. We will continue to add to our low-cost offering as opportunities arise.

**4. Do I need a basic membership to attend the add-on classes or workshops?**

**A:** Yes. For insurance and liability coverage, all attendees at the Centre must be members.

**5. Why are there additional costs for fitness and yoga?**

**A:** Yoga and fitness are the two programs that have significant additional cost, so participant contributions are necessary to continue to offer them.

**6. How did PDSC set the fees for the fitness and yoga classes?**

**A:** These fees were based on the actual cost to deliver the programs, while still providing substantial value to participants. The one-program Add-On at \$120 per year, is just \$10 per month, which works out to \$2.50 per week. There are two fitness classes and three yoga classes available each week.

**7. \$120 for one program / \$200 for unlimited seems like a lot of extra money for the fitness and yoga Add-Ons. How do these fees compare?**

**A:** We know this is a big change, especially when members were used to paying just \$50 a year. Initial grant money allowed PDSC to fund these classes for a while at no extra cost. Here is how the new PDSC fees compare:

PDSC			\$120 or \$200/yr
PD Gym (Group Fitness Membership – Snr)		\$80/mo	\$480/yr
Delhi Senior Centre	\$10/class		
Simcoe Senior Centre	waiting lists		

**8. Why isn't the unlimited Add-On twice the price of the single-program Add-On?**

**A:** Some members like just yoga or fitness. Some people enjoy both. The fee for the unlimited option is not twice the price of the single-program Add-On because most people won't come to twice the number of classes.

**9. Why would I join PDSC in the summer when fees reduce by 50% on October 1<sup>st</sup>?**

**A:** Paying \$5 per class for a month or two before the rates drop in October may make sense for you. But if you are going to attend two or more classes each week, an annual Add-on still might be the better option even in July or August. The great part is, you have the flexibility to decide what is best for you.

**10. Can I get a fitness or yoga Add-on for just the months I am available?**

(ex: I play golf in the summer or go south in the winter)

**A:** Depending on how many classes you attend during the months you are here, the annual Add-ons may still be good value. If not, the \$5 drop-in rate may be your better option. At the moment, our administrative capacity does not allow for more options.

**11. Can I pay monthly?**

**A:** No. We do not have the staffing to administer payment plans. Memberships are for 12 months; April 1 2023 – March 31, 2024. You have the option of \$5 at the door for fitness or yoga if you don't purchase a fitness or yoga Add-on.

**12. Can I still try out a class, or bring a guest once in a while?**

**A:** Yes, just pay the \$5 drop-in fee. After three visits, a membership is required.

**13. How does the \$5 drop-in fee compare to other classes in the area?**

**A:** Other local yoga or fitness classes generally charge \$15 or \$20 per class for drop-ins.

**14. Why do I have to pay the \$5 drop-in rate if I forget my member bracelet?**

**A:** We need to ensure that everyone coming to a class has paid for the class. Showing your bracelet is our way of knowing you are a paid member. People at the door collecting class drop-in fees will be responsible for collecting fees from anyone without a bracelet. Thank you for understanding that we won't be able to make exceptions. Just remember to bring your bracelet and you're good!

**15. Why are fees at the Simcoe Senior Centre lower?**

**A:** Simcoe was fortunate to be designated as a Seniors Active Living Centre and 80% of their operating and program costs are funded by the provincial government. The government is no longer accepting applications, which means that PDSC needs to independently generate sufficient income to operate our existing fitness and yoga programs. While there are fees for our fitness and yoga programs, they are an excellent value, and in a convenient location in our own community.